



FINANCE, AUDITING & ACCOUNTING

DORRA NAJAR

Assistant Professor of Finance

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BIOGRAPHY

Dorra Najjar is an associate professor of Finance at IPAG Business School where she teaches International Finance, Corporate Valuation, Cash Management and Private Equity. She holds a master's degree (2007) and a Ph.D. in Finance (November 2012) from the University Paris Dauphine, with a nomination for thesis award. She has published peer-reviewed journal articles on private equity and venture capital. Her research works are published in academic journals as the Journal of Business Ethics, Review of Quantitative Finance and Accounting... and in professional journals such as The World Financial Review, Option Droit & Affaires. She also wrote a book chapter published by Springer.

EDUCATION

2012: Ph.D. in Management Science, University Paris Dauphine (IX)

2007: M2 Research in Finance (Master 104), University Paris Dauphine (IX)

RESEARCH AREAS

- Corporate finance
- Private equity
- Law and finance
- Regulation and surveillance

TEACHING AREA

- Private equity & Venture capital
- International Finance
- Cash Management
- Corporate Valuation
- Supervision of end study dissertations

TEACHING PROGRAMS

- Program "Grande Ecole"

PROFESSIONAL EXPERIENCES

Since 2012: Assistant Professor, IPAG Business School
2010-2012: Temporary Lecturer and Research Assistant (ATER) - University Paris Dauphine
2007-2010: Substitute Teacher - University Paris Dauphine

SELECTED PUBLICATIONS

- Najar, D., Dalla Pozza, I., Brochado, A., Texier, L., Multichannel segmentation in the aftersales stage in the insurance industry, *International Journal of Bank Marketing*, Forthcoming.
- Najar, D., Private Equity Managers' Fees: Estimation and Sensitivity Analysis Using Monte Carlo Simulation, *Review of Quantitative Finance and Accounting*, Vol. 48(1), 239-263, 2017.
- Najar, D., Johan, S., The Role of Law, Corruption and Culture in Investment Fund Manager Fees, *Journal of Business Ethics*, Vol. 95, 147-172, 2011.
- Najar, D., Cumming, D., Fleming, G., Julian, S., Law and Corruption in Venture Capital and Private Equity, in *Entrepreneurship, Governance and Ethics*, Robert Cressy, Douglas Cumming and Chris Mallin (eds), Springer, 2013.
- Najar, D., Cumming, D., Fleming, G., Johan, S., The Impact of Law and Corruption on Venture Capital and Private Equity Fees and Returns, *The World Financial Review*, sept/oct 2013, pp. 65-68.
- Najar, D., Nussenbaum, M., Pourquoi remettre en question ce qui paraît évident ? Polémique sur le traitement fiscal du carried interest, *Option Droit & Affaires*, n° 184, 2013.