



AFFILIATES

Hoang Nam Vu
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BIOGRAPHY

Ass. Prof. Hoang Nam Vu is currently the Associate Professor and Director of Research Administration at the Foreign Trade University (FTU), Vietnam. He is among the top 25% leading economists of Vietnam according to RePEc. His research focuses on impact evaluation of provision of management knowledge for development of small and medium-sized enterprises (SMEs) in village-based industrial clusters, enhancing innovation for development of SMEs, industrial development, and economic development.

He holds a PhD in Development Economics from the National Graduate Institute for Policy Studies (GRIPS), Japan.

EDUCATION

2008: Ph.D., National Graduate Institute for Policy Studies (GRIPS), Japan

2004: M.A., National Graduate Institute for Policy Studies (GRIPS), Japan

2000: B.A., Foreign Trade University (FTU), Vietnam

TEACHING AREAS

- Development Economics
- Trade and Development
- Micro-economics

RESEARCH AREAS

- Management knowledge and development of SMEs
- Innovation and development of SMEs
- Industrial and economic development

PROFESSIONAL EXPERIENCES

2017 – : Director of Department of Research Administration, FTU, Vietnam

2015 – : Associate Professor of Economics, FTU, Vietnam

2015 – : Visiting Lecturer, Paderborn University, Germany

2014 – : Visiting Lecturer, Graduate School of Management, Kyoto University, Japan

2016 – 2017: Visiting Lecturer, Hanoi University of Science and Technology, Vietnam

2009 – 2017: Director of Department of International Affairs, FTU, Vietnam

2013 – 2016: Visiting Lecturer, Institute of Public Policy and Management, National Economics University, Vietnam

2008 – 2009: Research Fellow, GRIPS, Japan

2006 – 2008: Vietnam Development Forum, GRIPS, Japan

2005 – 2006: Researcher, Japan Fund for Public Policy Training Program, ADBI, Vietnam

2004 – 2005: Research Fellow, Research Institute of Economy, Trade and Industry (RIETI), Japan
2001 – 2002: Lecturer, FTU, Vietnam

SELECTED PUBLICATIONS

Y. Higuchi, E.P. Mhede, **H.N. Vu**, T. Sonobe, “Medium-Run Impacts of Management Training in Garment Clusters”, *The World Bank Economic Review*, Forthcoming.

T.T.A. Nguyen, Q.H. Doan, **H.N. Vu**, A.T. Bui, “Does Lowering Entry Costs Counter the Persistence of Zombie Firms”, *International Journal of Business and Globalization*, Forthcoming.

H.N. Vu, B.T. Hoang, “Business Environment and Innovation Persistence: The Case of Small and Medium Sized Enterprises in Vietnam”, *Economics of Innovation and New Technology*, vol. 28(8), 2019.

G. Lee, A. Suzuki, **H.N. Vu**, “Effects of Network-based Targeting on the Diffusion of Farming Practices: Evidence from Shrimp Producers in Vietnam”, *World Development*, 124(C), 2019.

M.H. Pham, **H.N. Vu**, T.N.L. Pham, “Spill-Over Effects of Inward Foreign Direct Investment by Economic Regions: Empirical Evidence from Vietnam”, *International Journal of Business & Applied Sciences*, vol. 8(2), 2019.

G. Lee, A. Suzuki, **H.N. Vu**, “The Determinants of Detecting Veterinary Drugs Residues: Evidence from Shrimp Farmers in Southern Vietnam”, *Aquaculture Economics & Management*, vol. 23(2), 2019.

N.H. Luu, N. Nguyen, H.H. Ho, **H.N. Vu**, “The Effects of Corruption on FDI and Its Modes of Entry”, *Journal of Financial Economic Policy*, vol. 11(2), 2019.

A. Suzuki, **H.N. Vu**, “Better Management Practices and Their Outcomes in Shrimp Farming: Evidence from Small-scale Shrimp Farmers in Southern Vietnam”, *Aquaculture International*, vol. 26(2), 2018.

Y. Higuchi, **H.N. Vu**, T. Sonobe, “Sustained Impacts of Kaizen Training”, *Journal of Economic Behavior and Organization*, vol. 120, 2015.

A. Suzuki, **H.N. Vu**, T. Sonobe, “Willingness to Pay for Managerial Training: A Case from the Knitwear Industry in Northern Vietnam”, *Journal of Comparative Economics*, vol. 42(3), 2014.

H.N. Vu, T. Sonobe, K. Otsuka, “An Inquiry into the Development Process of Village Industries: The Case of a Knitwear Cluster in Northern Vietnam”, *Journal of Development Studies*, vol. 46(2), 2010.

H.N. Vu, T. Sonobe, K. Otsuka, “An Inquiry into the Transformation Process of Village-based Industrial Clusters: The Case of an Iron and Steel Cluster in Northern Vietnam”, *Journal of Comparative Economics*, vol. 37(4), 2009.